



2023 Forbes Top Wealth Management Team

“It’s a great honor to once again be selected by Forbes as a “Top 100 Wealth Management Team.” Winning as a team is far more meaningful than any one individual accolade. We share this recognition with our clients as they are also valued members of our team.” - Larry Olin

Lawrence Olin, CFP®, Robert Schwarz, CFP®, Andrea DeVincenzi, CFP® Managing Directors—Investments, Lawrence Fleming, Juan Plascencia, CFP®, Gary Mills CFP® & Brian Mague, First Vice Presidents—Investments, Ramona Conklin, CFP®, Financial Advisor for The Olin Financial Group of Wells Fargo Advisors were recognized as a “2023 Top 100 Wealth Management Team” by Forbes.

“I’m proud to congratulate The Olin Financial Group for their acknowledgment as a “Top 100 Wealth Management Team”. Through their client-first approach, comprehensive offerings, and unrivaled dedication to service, honesty, and integrity, they consistently deliver their best to every client.” - Kevin Kitchin, San Francisco Market Leader

Investment and Insurance Products are:

- Not Insured by the FDIC or Any Federal Government Agency
- Not a Deposit or Other Obligation of, or Guaranteed by, the Bank or Any Bank Affiliate
- Subject to Investments Risks, Including Possible Loss of the Principal Amount Invested

The Forbes Top Wealth Management Teams rating algorithm is based on the previous year’s industry experience, interviews, compliance records, assets under management, revenue and other criteria by SHOOK Research, LLC. Investment performance is not a criterion. Self-completed survey was used for rating. This rating is not related to the quality of the investment advice and based solely on the disclosed criteria.

ABOUT WELLS FARGO ADVISORS

With \$1.7 trillion in client assets as of April 14, 2023, Wells Fargo Advisors provides advice and guidance to help clients maximize all aspects of their financial lives. Our vast network of financial advisors, one of the nation’s largest, serves investors through locations in all 50 states and the District of Columbia. Wells Fargo Advisors is a part of Wells Fargo Wealth & Investment Management (WIM), a division within Wells Fargo & Company and one of the largest wealth managers in the United States. WIM provides financial products and services through various bank and brokerage affiliates of Wells Fargo & Company. Wells Fargo Advisors is a trade name used by Wells Fargo Clearing Services, LLC and Wells Fargo Advisors Financial Network, LLC Members SIPC, separate registered broker-dealers and non-bank affiliates of Wells Fargo & Company. All data includes Wells Fargo Clearing Services, LLC and Wells Fargo Advisors Financial Network, LLC as of March 31, 2022. www.wellsfargoadvisors.com

ABOUT WELLS FARGO

Wells Fargo & Company (NYSE: WFC) is a leading financial services company that has approximately \$1.9 trillion in assets, proudly services one in three U.S. households and more than 10% of small businesses in the U.S. and is the leading middle market banking provider in the U.S. We provide a diversified set of banking, investment and mortgage products and services, as well as consumer and commercial financial, through our four reportable operating segments: Consumer Banking and Lending, Commercial Banking, Corporate and Investment Banking, and Wealth & Investment Management. Wells Fargo ranked No.41 on Fortune’s 2022 rankings of America’s largest corporations. In the communities we serve the company focuses its social impact on building a sustainable, inclusive future for all by supporting housing affordability, small business growth, financial health, and a low-carbon economy. News, insights, and perspectives from Wells Fargo are also available at Wells Fargo Stories.

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