



For Immediate Release

Lawrence C. Olin, Robert A. Schwarz and Andrea C. DeVincenzi
of The Olin Financial Group

Named 2021 Forbes Best in State Wealth Advisors

Walnut Creek, California, April 2021 – **Larry Olin, Bob Schwarz, and Andrea DeVincenzi**, Managing Directors – Investments, Senior Financial Advisors for The Olin Financial Group of Wells Fargo Advisors, were recognized as 2021 Best in State Wealth Advisors by Forbes.

“Continuing to be named by Forbes as a 2021 Best in State Wealth Advisor is an honor,” said Olin. “Because of the COVID pandemic, the past year has been one of the most challenging of my career, increasing the importance of quality advice and good outcomes for our clients. Thank you to all of our clients who continue to place their confidence and trust in us.”

Schwarz commented, “There is no greater feeling than working with families over many years to then see them leave the workforce and live out their retirement financially comfortable.”

When asked what makes DeVincenzi and her team different she said, “The technical aspects of investing have become a commodity. You can get portfolios inexpensively through discount brokers and all-in-one mutual funds. Therefore, a Financial Advisor who only “does” money management is *not me*. My team and I look beyond money management and focus on total wealth planning, including intergenerational legacy planning, retirement tax minimization, and long-term care—just to name a few.”

John Leadem, Branch Manager, said, “The success of the Olin Financial Group comes from their tireless commitment to help clients succeed financially. Larry, Bob and Andrea are excellent Financial Advisors and symbolize the effort, dedication and hard work that every one of their team members demonstrates to best serve clients. It comes as no surprise that their team continues to be recognized as industry leaders.”

The Olin Financial Group has 11 professionals with over 200+ years of combined experience in the financial services industry. The team is dedicated to helping successful individuals and their families with comprehensive wealth management prior to and throughout their retirement.

Investment and Insurance products:		
Not Insured by FDIC or any Federal Government Agency	MAY Lose Value	Not a Deposit of or Guaranteed by a Bank or Any Bank Affiliate

The Forbes Best in State Wealth Advisors ranking algorithm is based on industry experience, interviews, compliance records, assets under management, revenue and other criteria by SHOOK

-Research, LLC, which does not receive compensation from the advisors or their firms in exchange for placement on a ranking. Investment performance is not a criterion.

About Wells Fargo Advisors

With \$1.8 trillion in client assets as of December 31, 2020, Wells Fargo Advisors provides advice and guidance to help clients maximize all aspects of their financial lives. Our vast network of financial advisors, one of the nation's largest, serves investors through locations in all 50 states and the District of Columbia. Wells Fargo Advisors is a part of Wells Fargo Wealth & Investment Management (WIM), a division within Wells Fargo & Company and one of the largest wealth managers in the U.S. Wells Fargo Advisors is a trade name used by Wells Fargo Clearing Services, LLC and Wells Fargo Advisors Financial Network, LLC, Members SIPC, separate registered broker-dealers and non-bank affiliates of Wells Fargo & Company. All data includes Wells Fargo Clearing Services, LLC and Wells Fargo Advisors Financial Network, LLC, as of December 31, 2020.

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About Wells Fargo

Wells Fargo & Company is a leading financial services company that has approximately \$1.9 trillion in assets and proudly serves one in three U.S. households and more than 10% of all middle market companies in the U.S. We provide a diversified set of banking, investment and mortgage products and services, as well as consumer and commercial finance, through our four reportable operating segments: Consumer Banking and Lending; Commercial Banking; Corporate and Investment Banking; and Wealth and Investment Management. Wells Fargo ranked No. 30 on Fortune's 2020 rankings of America's largest corporations. In the communities we serve, the company focuses its social impact on building a sustainable, inclusive future for all by supporting housing affordability, small business growth, financial health and a low-carbon economy. News, insights and perspectives from Wells Fargo are also available at [Wells Fargo Stories](#).

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