



February 2020

**Lawrence C. Olin, Robert A. Schwarz & Andrea C. DeVincenzi
of The Olin Financial Group
of Wells Fargo Advisors
named to the ranking of**

2020 BEST IN STATE WEALTH ADVISORS BY FORBES

Walnut Creek, California, February, 2020 - Larry Olin, Bob Schwarz, and Andrea DeVincenzi, Senior Financial Advisors for The Olin Financial Group of Wells Fargo Advisors in Walnut Creek, California were recognized as 2020 Best in State Wealth Advisor by Forbes.

“It’s an honor for the three Senior Financial Advisors to be recognized by **FORBES** as one of the **2020 Best in State Wealth Advisors**,” **said Olin**. “As investment planning has become more complex, my top priority is to work with my clients to develop strategies to help give them confidence around all facets of their financial lives and achieve their short- and long-term investment goals.”

“Our group takes those ten extra steps to really understand each of our client’s personal situation and unique needs – and because of our vast knowledge and understanding of what options are available to those who are about to retire – we feel our service and advice is the gold standard.” **-Bob Schwarz**

“My real value is simple— **I listen**. Funny how when you start to talk about money, you start talking about every other part of your life. Simply having a trusted expert and friend you can unload all your financial anxieties onto is worth the price of admission all by itself,” **said DeVincenzi**.

John Leadem, Branch Manager, commented, “**Their inclusion into this exclusive list is not about one person, but about the entire Olin Financial Group team and the tremendous effort and dedication each and every one of their team members puts forth.** It comes as no surprise that their team continues to be recognized as industry leaders.”

The Olin Financial Group has 11 professionals with over 200+ years of combined experience in the financial services industry. The team is dedicated to helping successful individuals and their families with comprehensive wealth management prior to and throughout their retirement.

2020 Forbes Best-In-State Wealth Advisors: Awarded January 2020; Data compiled by SHOOK Research LLC based on the time period from 6/30/18 - 6/30/19 (Source: Forbes.com). The Forbes Best-in-State Wealth Advisors rating algorithm is based on the previous year’s industry experience, interviews, compliance records, assets under management, revenue and other criteria by SHOOK Research, LLC. Investment performance is not a criterion. Self-completed survey was used for rating. This rating is not related to the quality of the investment advice and based solely on the disclosed criteria.

About Wells Fargo Advisors

With \$2.147 trillion in client assets as of October 11, 2024, Wells Fargo Advisors provides advice and guidance to help clients maximize all aspects of their financial lives. Our vast network of financial advisors, one of the nation’s largest, serves investors through locations in all 50 states and the District of Columbia. Wells Fargo Advisors is a part of Wells Fargo Wealth & Investment Management (WIM), one of the largest wealth managers in the U.S. WIM provides financial products and services through various bank and brokerage affiliates of Wells Fargo & Company. Brokerage services are offered through Wells Fargo Advisors. Wells Fargo Advisors is a trade name used by Wells Fargo Clearing Services, LLC, and Wells Fargo Advisors Financial Network, LLC, Members SIPC, separate registered broker-dealers and non-bank affiliates of Wells Fargo & Company. All data includes Wells Fargo Clearing Services, LLC and Wells Fargo Advisors Financial Network, LLC, as of October 11, 2024. www.wellsfargoadvisors.com

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