



**Current Home Value** \$ \_\_\_\_\_

Mortgage Balance \$ \_\_\_\_\_

Interest Rate \_\_\_\_\_%

Estimated Pay-off Date \_\_\_\_\_

Do you intend to sell?  Yes  No

When? \_\_\_\_\_

Home Equity Loan Balance \$ \_\_\_\_\_

Interest Rate \_\_\_\_\_%

Other Debt \$ \_\_\_\_\_ Interest Rate \_\_\_\_\_%

(Credit card, Car loan, etc.)

**Other Property Value** \$ \_\_\_\_\_

(Rental, Vacation, Raw Land, etc.)

Mortgage Balance \$ \_\_\_\_\_

Interest Rate \_\_\_\_\_%

Do you intend to sell?  Yes  No

When? \_\_\_\_\_

If yes, estimated *after-tax* gain \$ \_\_\_\_\_

Home Equity Loan Balance \$ \_\_\_\_\_

Interest Rate \_\_\_\_\_%

### ADDITIONAL INCOME SOURCES

**Employment After Retirement** \$ \_\_\_\_\_ **Beginning Age** \_\_\_\_\_ **Ending Age** \_\_\_\_\_  
(Annual, Before-tax)

**Other Income** \$ \_\_\_\_\_ **Beginning Age** \_\_\_\_\_ **Ending Age** \_\_\_\_\_  
(Pension, Rental Income, etc.)  
(Annual, Before-Tax)

Adjusted **annually** for inflation?  Yes  No

**Spouse's Retirement Benefits** \$ \_\_\_\_\_ **Beginning Age** \_\_\_\_\_ **Ending Age** \_\_\_\_\_  
(Pension, Lump-sum, etc.)  
(Annual, Before-tax)

Adjusted **annually** for inflation?  Yes  No

**Social Security Income** \$ \_\_\_\_\_ **Beginning Age** \_\_\_\_\_ **Ending Age** \_\_\_\_\_  
(Monthly - Before Taxes)

**Spouses Soc. Security Income** \$ \_\_\_\_\_ **Beginning Age** \_\_\_\_\_ **Ending Age** \_\_\_\_\_  
(Monthly - Before Taxes)

**Inheritance, legal settlement, etc.** \$ \_\_\_\_\_ **Beginning Age** \_\_\_\_\_ **Ending Age** \_\_\_\_\_  
(After Taxes)

**Anticipated annual AFTER-TAX income needs at retirement from all sources \$ \_\_\_\_\_**

ESTATE PLANNING: Passing on your retirement assets to your beneficiaries is of great importance to some retirees, but not so to others. How important to you is estate planning, or passing on your assets to future generations?

Very Important  Somewhat Important  Not Motivated Either Way  Not Important

Do you have a living trust?  Yes  No Last Updated \_\_\_\_\_

Do you have a will?  Yes  No Last Updated \_\_\_\_\_

Do you have children?  Yes  No How many? \_\_\_\_\_ Ages? \_\_\_\_\_

This questionnaire is for informational gathering purposes only. If you become a client of Wells Fargo Advisors you will receive official account opening documents that will address numerous items including your tolerance for risk. The information contained in the official account opening documents will supersede this questionnaire.

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