



April 2021

Lawrence C. Olin, Robert A. Schwarz and Andrea C. DeVincenzi
Financial Advisors of The Olin Financial Group of Wells Fargo Advisors
Named among the 2021 Forbes Best in State Wealth Advisors

Walnut Creek, California, April 2021 – **Larry Olin, Bob Schwarz, and Andrea DeVincenzi**, Senior Financial Advisors for The Olin Financial Group of Wells Fargo Advisors, were recognized as 2021 Best in State Wealth Advisors by Forbes.

“Continuing to be named by Forbes as a 2021 Best in State Wealth Advisor is an honor,” said Olin. “Because of the COVID pandemic, the past year has been one of the most challenging of my career, increasing the importance of quality advice and good outcomes for our clients. Thank you to all of our clients who continue to place their confidence and trust in us.”

Schwarz commented, “There is no greater feeling than working with families over many years to then see them leave the workforce and live out their retirement financially comfortable.”

When asked what makes DeVincenzi and her team different she said, “The technical aspects of investing have become a commodity. You can get portfolios inexpensively through discount brokers and all-in-one mutual funds. Therefore, a Financial Advisor who only “does” money management is *not me*. My team and I look beyond money management and focus on total wealth planning, including intergenerational legacy planning, retirement tax minimization, and long-term care—just to name a few.”

John Leadem, Branch Manager, said, “The success of the Olin Financial Group comes from their tireless commitment to help clients succeed financially. Larry, Bob and Andrea are excellent Financial Advisors and symbolize the effort, dedication and hard work that every one of their team members demonstrates to best serve clients. It comes as no surprise that their team continues to be recognized as industry leaders.”

The Olin Financial Group has 11 professionals with over 200+ years of combined experience in the financial services industry. The team is dedicated to helping successful individuals and their families with comprehensive wealth management prior to and throughout their retirement. Wells Fargo Advisors does not provide legal or tax advice.

2021 Forbes Best-In-State Wealth Advisors: Awarded February 2021; Data compiled by SHOOK Research LLC based on the time period from 6/30/19 - 6/30/20 (Source: Forbes.com). The Forbes Best-in-State Wealth Advisors rating algorithm is based on the previous year’s industry experience, interviews, compliance records, assets under management, revenue and other criteria by SHOOK Research, LLC. Investment performance is not a criterion. Self-completed survey was used for rating. This rating is not related to the quality of the investment advice and based solely on the disclosed criteria.

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PM-06302026-7486595.1.1