



2022 Forbes Best-In-State Wealth Advisors

Lawrence C. Olin, Robert A. Schwarz, and Andrea C. DeVincenzi, Senior Financial Advisors for The Olin Financial Group of Wells Fargo Advisors were recognized as “2022 Best in State Wealth Advisors” by Forbes.



“It’s an honor to again be named by Forbes as a 2022 Best in State Wealth Advisor. While I am humbled to have been recognized, this is as much an award for the entire Olin Financial Group as it is for me. And this goes without saying...without being able to work with such wonderful clients, this achievement would never be possible in the first place... so THANK YOU!”

Lawrence C. Olin



“I thoroughly enjoy solving big financial issues for clients. Many times we agree on the best course of action and they previously didn’t realize it was even an option. In most cases I get to see major improvements in their quality of life without them believing it was possible. This gives me a great deal of satisfaction.”

Robert A. Schwarz



“We spend a lot of time talking about how the market can be a very emotional place. It’s a rollercoaster of emotions – from optimism to euphoria, fear to capitulation, then back to optimism. My goal is to remove that emotion. I focus on what’s most important to clients – protecting their nest egg, and using that nest egg to achieve the life goals they have always dreamed of.”

Andrea C. DeVincenzi

“The repeated inclusion of Larry, Bob and Andrea into the Forbes Best in State Wealth Advisors list comes as no surprise to me or any of their valued clients. The entire team’s commitment and focus on helping clients plan and execute on their individual retirement and life goals is taken to a higher level of professionalism and care than I have seen in the industry.”

Kevin Smith, Managing Director – Branch Director

Investment and Insurance Products are:

- **Not insured by the FDIC or any Federal Government Agency.**
- **Not a deposit or other obligation of, or guaranteed by, the Bank or any Bank affiliate**
- **Subject to investment risks, including possible loss of principal amount invested**

2022 Forbes Best-In-State Wealth Advisors: Awarded April 2022; Data compiled by SHOOK Research LLC based on the time period from 6/30/20 - 6/30/21 (Source: Forbes.com). The Forbes Best-in-State Wealth Advisors rating algorithm is based on the previous year’s industry experience, interviews, compliance records, assets under management, revenue and other criteria by SHOOK Research, LLC. Investment performance is not a criterion. Self-completed survey was used for rating. This rating is not related to the quality of the investment advice and based solely on the disclosed criteria.

About Wells Fargo Advisors

With \$2.139 trillion in client assets as of December 31, 2024, Wells Fargo Advisors provides advice and guidance to help clients maximize all aspects of their financial lives. Our vast network of financial advisors, one of the nation’s largest, serves investors through locations in all 50 states and the District of Columbia. Wells Fargo Advisors is a part of Wells Fargo Wealth & Investment Management (WIM), one of the largest wealth managers in the U.S. WIM provides financial products and services through various bank and brokerage affiliates of Wells Fargo & Company. Brokerage services are offered through Wells Fargo Advisors. Wells Fargo Advisors is a trade name used by Wells Fargo Clearing Services, LLC, and Wells Fargo Advisors Financial Network, LLC, Members SIPC, separate registered broker-dealers and non-bank affiliates of Wells Fargo & Company. All data includes Wells Fargo Clearing Services, LLC and Wells Fargo Advisors Financial Network, LLC, as of December 31, 2024. www.wellsfargo.com

About Wells Fargo

Wells Fargo & Company (NYSE: WFC) is a leading financial services company that has approximately \$1.9 trillion in assets. We provide a diversified set of banking, investment and mortgage products and services, as well as consumer and commercial finance, through our four reportable operating segments: Consumer Banking and Lending, Commercial Banking, Corporate and Investment Banking, and Wealth & Investment Management. Wells Fargo ranked No. 34 on Fortune’s 2024 rankings of America’s largest corporations. News, insights, and perspectives from Wells Fargo are also available at Wells Fargo Stories.

Additional information may be found at www.wellsfargo.com LinkedIn:<https://www.linkedin.com/company/wellsfargo> PM-09172026-5955657.2.1